

Contact

+351 930 672 674 (Mobile)
bruno@pinho.com.pt

www.linkedin.com/in/brunopinho
(LinkedIn)
bruno.pinho.com.pt/ (Portfolio)

Top Skills

Automotive Sales
Face to Face Sales
Customer Service

Languages

English (Full Professional)
Portuguese (Native or Bilingual)

Bruno Pinho

SALES REPRESENTATIVE

Lisbon Area, Portugal

Summary

My name is Bruno, I'm from Portugal, and I am a sales representative at FS AUTOMÓVEIS, where I have the responsibility to manage all international business, online advertising, face-to-face sales and vehicle handover at the showroom.

Although I had previously worked as a front end and web developer, content and project manager for 18 years, the automotive world has always been my true passion, so when the opportunity for working with sports, luxury and classic collectible automobiles came, it was a dream come true.

It was an extreme career shift, but I always believed that one of the most important things for a happy life is to be passionate about your work.

«Choose a job you love, and you will never have to work a day in your life.» – Confucius

Experience

FS Automóveis

SALES REPRESENTATIVE

March 2017 - Present (3 years)

Lisbon Area, Portugal

FS Automoveis is an undeniable reference in the sector and brings together an enthusiastic wealth of knowledge and passion for the automotive industry and motorsport.

Meticulous attention to detail, superior vehicle knowledge and credited professionals in a relentless search for the ultimate car and the best customer service is what drives our business.

Here I have the responsibility to manage all international business, magazine and online advertising, face-to-face sales and vehicle handover at the showroom.

Keeping a close relation with clients, car hunting and market research is also part of my job.

Pinho Motorsport
RACING DRIVER & TEAM MANAGER
June 2012 - Present (7 years 9 months)
Portugal

2013 - 1st Place «Classic Super Stock - C4 Class» @ Grande Prémio Histórico da Boavista

2014 - 3rd Place «Promoção B» @ 24 Horas TT Vila de Fronteira

2017 - Two «top 10» finishes @ Algarve Classic Festival - U2TC/CSS races

2019 - Two 1st Places «Group 1 Portugal - H71 1300» @ Braga Racing Weekend

2019 - 2nd Place «Group 1 Portugal - H71 1300» Championship

GOfix
PARTNER
November 2016 - September 2019 (2 years 11 months)
Lisbon Area, Portugal

Auto repair shop focused on everyday maintenance and motorsport upgrades.

Hortelã Magenta
WEB DEVELOPER
January 2016 - February 2017 (1 year 2 months)
Moita, Portugal

Developing and managing websites and web solutions for the company and company's clients, mainly using the latest HTML/CSS standards, Sass, jQuery, Bootstrap and Wordpress.

Bug Group | brandstorytellers
DEVELOPER
August 2015 - December 2015 (5 months)

Managing and supervising the company's development team in Lisbon, Barcelona, Dubai and Singapore.

Prototyping and building web sites and apps to address the company and company's clients needs, mainly using the latest HTML/CSS standards, Sass, jQuery, Bootstrap and Wordpress.

Freelancer / Self Employed
FRONT END & WEB DEVELOPER
October 2007 - July 2015 (7 years 10 months)
Alcochete, Portugal

Prototyping and building web sites and apps to fulfil customer needs, mainly using the latest HTML/CSS standards, Sass, jQuery, Bootstrap and Wordpress.

Bar do Clube
PARTNER, PUBLIC RELATIONS, BARTENDER & STOCK MANAGER
2014 - 2015 (1 year)
Tapas & Gin bar open from 16h to 2AM.

FreshCloud
SHAREPOINT BRANDING SPECIALIST & FRONT END DEVELOPER
2011 - 2014 (3 years)
Lisbon, Portugal

Branding Microsoft SharePoint to customer needs using the latest HTML/CSS standards and XSLT templating.

Prototyping web and mobile apps based on Photoshop design layouts delivered by the clients, using the latest HTML/CSS standards, jQuery, jQuery Mobile and Bootstrap.

Mindclick
PARTNER & DEVELOPER
2010 - 2011 (1 year)
Oeiras, Portugal

Developing Wordpress websites and themes for the company and company's clients, mainly using the latest HTML/CSS standards, Sass, jQuery, PHP

DevScope
SHAREPOINT BRANDING SPECIALIST
2008 - 2009 (1 year)
Lisbon & Oporto, Portugal

Branding Microsoft SharePoint to customer needs using the latest HTML/CSS standards and XSLT templating.

OceanLab
WEB DEVELOPER
2004 - 2007 (3 years)
Oeiras & Lisbon, Portugal

Developing, maintaining and content managing company's clients web sites using ASP 3.0, VBScript and MSSQL.

Prototyping web sites and apps, mainly for traveling agencies, using the latest HTML/CSS standards JavaScript and jQuery.

Prototyping government portals, using the latest HTML/CSS standards and complying to W3C web content accessibility guidelines.

Managed the branding and customisation team on two large scale government portals developed in Microsoft Content Management and SharePoint Server at Microsoft Portugal

20|20 Multimédia & Inovenio Multimédia
WEB DEVELOPER & CONTENT MANAGER
2000 - 2004 (4 years)
Lisbon, Portugal

Developing, maintaining and content managing web sites and apps for the company and company's clients using the latest HTML/CSS standards, JavaScript, PHP and MySQL.

Allocated at TV Cabo Portugal to develop Microsoft iTV apps and games, using ASP 3.0, VBScript and MSSQL.

Education

Academia de Artes & Tecnologias
Cinema, Television & Photography · (1994 - 1999)

Colégio Moderno
· (1982 - 1994)